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To-morrow (Friday) & Saturday  
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**Mrs. Charles J. Barnes,**  
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there are Babbitts in every  
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will be enjoying

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\$2.00 everywhere  
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Scientific throat hygiene.

**TWO essentials:** First,  
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to actually destroy germs.  
Formamint, so physicians  
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Besides it is easily carried  
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At all drug stores.

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To acquaint you with Formamint we will  
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to defray mailing cost. Address: The Bacter  
Chemical Co., 113 W. 18th St., N. Y. City

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**If you  
find  
this key  
you'll  
keep it**

**Cuticura Soap**  
The Safety Razor  
Shaving Soap  
Cuticura Soap has no equal. Everywhere.

## FULLER'S ROSY STOCK TALES LOUREN HANSON

Tennessee Lumberman Tes-  
tifies How Sugary Letters  
Overcame Misgivings.

**GOES INTO OIL SHARES**

When He and Wife Became  
Scary, Assurances Came  
From New York.

**LIBERTY BONDS GIVEN UP**

Braid, Said to Have Aided  
Bankrupt, Called Before  
Consolidated Board.

Franklin L. Link, a rough hewn  
gentleman from Westmoreland, Tenn.,  
sat in the witness chair yesterday at  
the trial of Edward M. Fuller, bank-  
rupt stockbroker, and unwittingly told  
the story of 90 per cent. of the out of  
town "customers" who lose their  
money in the stock market.

Mr. Link is a lumber merchant, ap-  
parently as simple, sturdy and de-  
pendable as the stuff he chops out of  
the forests and is accustomed to  
neighbors of the same sort. He ap-  
peared in General Sessions before  
Judge Robert S. Johnston in a stiffly  
starched collar, a hard boiled shirt  
and only a gold collar button shining  
where a necktie usually sports itself—  
typical of the man who knows his  
lumber, his farm or his cattle well  
enough to make money at them, but  
to whom Wall Street is Greek.

**Glowing Promises Made.**  
In the last two days he has told the  
jury how he saw one of Fuller & Co.'s  
attractively worded advertisements, an-  
swered it and received more glowing  
words about the stock market and the  
money to be made therein. Finally, it  
was the magic word "oil" that induced  
him to take the money he made in his  
own lumber—put it into a game oper-  
ated by a man concerning  
whom he knew as little as he did of  
stocks.

There were thirteen indictments  
against Fuller. The first went by the  
board when Mr. Link failed to produce  
witnesses able sufficiently to identify  
the details of a Sinclair oil transaction.  
The second indictment came up yester-  
day, alleging the buying of an order  
for sixty shares of Middle States Oil.  
Mr. Link says he bought 120 shares  
of Middle States oil last November,  
purchasing 60 outright for his wife and  
ordered the remaining 60 sold. The in-  
dictment alleges that confirmation of  
the sale was had through Braid &  
Vogel, 50 Broadway, members of the  
Consolidated Stock Exchange, but that  
Braid & Vogel had an arrangement  
with the Fuller house whereby no trans-  
actions actually were executed. J. Har-  
old Braid of that firm took the stand  
yesterday and will testify to-day.

In connection with the Middle States  
oil transaction, Link said he had de-  
posited \$1,500 worth of Liberty bonds  
with Fuller & Co.

He told the jury that he had never  
taken the precaution even of making a  
note of the numbers of his Liberty  
bonds. The result of that would be  
that if Mr. Fuller laid Mr. Link's bonds  
before him Mr. Link could not say  
whether they were his.

He said that he had made a demand  
for the return of his Liberty bonds last  
March 10, offering in exchange for them  
sixty shares of Middle States Oil and  
ten shares of Texas Company Oil, but  
did not get them. He explained that he  
and his wife had talked the matter over  
and Mrs. Link felt a little nervous about  
the oil stock and thought they had bet-  
ter get the Liberty bonds back because  
they would be a safer investment. Ac-  
cordingly he wrote to Fuller & Co. and  
requested the exchange be made.

**Agree to Return Bonds.**

On March 14 Fuller & Co. wrote to  
Mr. Link, saying in part:  
"My dear Mr. Link: We have your  
favor of the 10th inst. to hand and note  
your request for \$1,500 worth of Liberty  
bonds."

"Do we understand you will forward  
sixty shares of Middle States Oil and  
ten shares of Texas Company in lieu  
thereof? If so kindly send the certifi-  
cates by registered mail, properly signed  
in ink on the reverse side on the lower  
right hand corner."

The Fuller letter of March 14 to Mr.  
Link said:  
"We trust that you are not withdraw-  
ing from the market entirely, particu-  
larly at a time when the opportunities  
for profitable investment are so apparent."  
Indications point to early and ex-  
tended improvements along industrial  
lines and the one group closely allied  
with the automobile industry, which has  
been practically neglected, now bids  
fair to become market leaders. We re-  
fer to the rubber and tire securities.

"The current twelve months give  
promise of big things for the automo-  
bile and allied industries and while in  
some instances this class of securities  
has advanced from low levels, they have  
not by any means discounted the out-  
look for improved business and earnings  
during this year. We believe pur-  
chasers of the rubber stocks at present  
quotations will prove profitable:

U. S. Rubber quoted at this writing... 62 1/2  
Kelsey-Springfield quoted at this writing... 45  
Goodyear Tire and Rubber quoted at this  
writing... 17 1/2  
Goodrich Rubber quoted at this writing... 40 1/2

"The opportunities for securing large  
returns with a maximum of safety to-  
day are extraordinary and it is unlikely  
that they will be witnessed again for  
some time. Therefore, we suggest that  
you make your commitments as soon  
as possible in order to avail yourself of  
the low prevailing prices."

"Awaiting your further favor, which  
will have our prompt and careful at-  
tention, we remain, &c."

The following statement was made  
last night by James E. Lynch, secre-  
tary of the Consolidated Stock Ex-  
change, concerning J. Harold Braid of  
Braid & Vogel, who, it is alleged, sup-  
plied names for fictitious transactions  
with E. M. Fuller & Co.:

"Just as soon as the officers of the  
Consolidated Stock Exchange learned of  
Braid's alleged relations with the Fuller  
firm Braid was summoned to appear be-  
fore the Ways and Means Committee.  
Last Monday he failed to appear be-  
cause of a Superior Court subpoena.  
However, he has been ordered to appear  
before this same committee on Thursday  
afternoon. The by-laws of the Consoli-  
dated Stock Exchange require that its  
members shall be given a fair hearing  
before any disciplinary action is taken  
and Braid will receive such a hearing."

## SPOOKS AT BILTMORE AIM TO MATERIALIZE \$200,000

Continued from First Page.

no defense is available) stuns the intel-  
lect. When the Colonel's bombast is  
done with one is limply ready to accept  
most anything, even the astonishing  
change in the still erect figure which an-  
nounces that Black Hawk has arrived  
and is about to show something.

**Reference Books as Guides.**

Often enough it is "Richard Man-  
field." There are a number of people in  
the Association to Advance Psychic  
Knowledge who are immensely inter-  
ested in Manfield's career who would  
like answers to many questions. Whether  
for that reason or no Manfield is often  
trotted out. So is William Winter. So  
are a lot of "people" who were known  
to the company, but known only in a  
fashion—haphazardly and vaguely in a  
personally way and mostly through books  
books written by the departed ones or  
books written about them.

It is an interesting fact that more  
than one investigation of Ticker's "re-  
velations" have shown that the informa-  
tion he conveyed was found in almost  
precisely the same form in books of re-  
ference easily available. What a good  
workman in the medium business can  
do with a few reference books to cre-  
ate an atmosphere is really amazing,  
though it is an old story and should be  
familiar to about one hundred and nine  
million people out of our one hundred  
and ten—idiot always excepted.

In one checkup made of Ticker's  
"evidential" material, it was found that  
the recollections and suggestions pre-  
sented by him in a trance to a much  
impressed subject were contained in  
four reference books and an old New  
York City Directory or two, all avail-  
able in the New York Public Library  
Old New York City Directories running  
back to the '60s and the '50s are  
hot stuff in the medium's game, and if  
there is one thing investigation has  
found it is that Black Hawk, unlettered  
savage that he is, is strong on street  
addresses and such precise data. This  
is regarded as curious because spiritist  
investigators tell you that the hardest  
matter "to get across" as mediums  
work is such information as is con-  
tained in exact ages, exact street ad-  
dresses and so on.

**Meeting the "Tests."**

Other tests of Ticker's performance  
have revealed that Black Hawk, speak-  
ing to his audience, not communing  
with the "spirits," switches from the  
crudest of pidgin Indian, the "me love  
you all and me make big noise for good  
address and such precise data. This  
is regarded as curious because spiritist  
investigators tell you that the hardest  
matter "to get across" as mediums  
work is such information as is con-  
tained in exact ages, exact street ad-  
dresses and so on.

Nobody has ever bothered to check  
up the Colonel to any extent. The Col-  
onel is just as an old fustibudget who  
doesn't seem to know much interesting  
biography but who has an ante bellum  
talent for the balldoo that brings on  
the smooth worker. That's Black Hawk.  
It's Black Hawk who calls up "William  
Winter" and "Nat Willis" and goodness  
knows how many more, while many  
wealthy, and possibly important, persons  
who discarded their rattles half a life-  
time ago and draw their breath in  
with a hissing sound and clench their  
fingers and murmur "Oh, oh, oh" and  
think tremendous thoughts that some-  
how cannot get themselves expressed in  
mere commonplace words.

This is all done in secret—or it is  
supposed to be secret. Whenever the  
Association to Advance Psychic Knowl-  
edge has a new "test" to submit its pe-  
riodical to they call a meeting. It is  
held sometimes in a private house and  
sometimes in the Biltmore ghostery.  
Usually there is a feed, after which  
Tiknor is put to the test. As ex-  
plained to this reporter yesterday the  
tests are of various kinds. They  
brought a Harvard professor down and  
sleeked him on to Ticker, the "prof"  
having fixed up a lot of tricked ques-  
tions. Ticker won easily, answering  
everything, Harvard and its staff being  
practically unknown, of course.

**Never Caught With Goods.**

Conan Doyle, mooning through the  
States, tried out the great Ticker and  
pronounced him the goods; even went  
home and sold him to the British Psy-  
chic Club. Various members and groups of  
members, bankers and lawyers of cool,  
calm minds, frame lists of questions and  
shoot them at Ticker or Black Hawk,  
if you will, and always with the result  
that "we are astounded." Always. "Mr.  
Tiknor meet the tests without fail."  
They have never caught him with the  
goods in all of the elaborate parties that  
have been held, and these have been go-  
ing on for three or four years.  
Tiknor himself did not take the air

yesterday. A reporter who camped like  
a cat at a mousehole suffered only disap-  
pointment. Efforts to communicate with  
the medium just to have a friendly little  
chat with dear old Col. Lee, if the Hawk  
was busy for the time being, met  
with no success because there was no  
answer to the telephone. There had been  
a good many calls earlier in the day,  
after THE NEW YORK HERALD's story of a  
recent seance of Ticker's had got  
about, and Mr. and Mrs. Tiknor had  
separated themselves from the world.  
They had hung on to humanity. They  
let it be known in a roundabout way  
that they craved no publicity.

**The Guard of Secrecy.**

For some reason neither does the As-  
sociation to Advance Psychic Knowl-  
edge, the association which has some-  
thing like \$200,000 in cash available from  
the rich and eager disciples of the cult.  
It craves secrecy and silence. When it  
holds a meeting in the Biltmore it orders  
the powers that be to look out for new-  
spaper men—women. The female of  
the species is feared here also. Before  
they hold a meeting they look under the  
table and behind the chairs and make  
the headwaiter, the captains of waiters  
and the common Swiss waiters identify  
themselves. Everybody has to check in  
or be thrown out.

Now this was quite frankly admitted  
yesterday by the treasurer of the as-  
sociation, Rexford Daniel, who spoke  
with commendable moderation, all things  
considered, and with more than a  
superficial film of courtesy when seen  
at his place of business. Addressed with-  
held, though Black Hawk may know it.  
He said that the association had been  
trying out Ticker for a long time and  
had had many women. He described as  
tests. He said that so far Ticker had  
met every test and that every man of  
the notable group of New Yorkers in-  
terested firmly believed that Ticker  
was an authentic medium with truly  
mysterious powers.

He said that the association had  
raised a good deal of money, could  
raise a lot more and was talking about  
a definite foundation so that the cause  
of truth might be advanced. He said  
that the money was being raised, not  
for Ticker, whom he considered as  
"well to do," but for the cause, for the  
prosecution of the work itself.  
Eventually, he said, the association  
would publish, on its own account, a  
vast amount of memoranda which it  
had taken (Mrs. Tiknor takes long-  
hand notes of all the seances, even of  
the Colonel's bellowings) but that for  
the present it was not considered desir-  
able to have newspapers or maga-  
zines publish a word about the organi-  
zation or its aims. The press was out  
—that was all there was to that. No  
use, no hope.

So far as one could gather by in-  
quiry Ticker did not visit the public  
library yesterday, though a gentleman  
who knows him well observed him  
busy there only a short time ago.

## COUSINS CONTESTING WILL OF MRS. SANKEY

Say She Was Not Competent  
to Dispose of Big Estate.

Hearings on a contest over the will  
of the late Mrs. Anna U. Sankey of  
New Rochelle, widow of Ira D. Sankey,  
who was the son of Ira D. Sankey, the  
noted evangelist, brought by five cou-  
sins because they had been cut off from  
a share in her estate of \$200,000, was  
started yesterday before Surrogate  
Slater and a jury at White Plains.

Under the will of Mrs. Sankey, who  
died on January 29, 1922, on Long  
Island, the estate is inherited by twen-  
ty-seven beneficiaries, including cou-  
sins, friends and several charitable or-  
ganizations. The cousins who received  
nothing and who are the contestants  
are Julia U. Searing, Ellen L. Under-  
hill, Carrie M. Cooper, Matthy S. Un-  
derhill and Benjamin F. Underhill of  
New Rochelle. They contend that Mrs.  
Sankey was not mentally competent  
and that she did not realize she was  
disinheriting some of her cousins while  
giving others large bequests.

**DELAHUNTY'S WILL FILED.**

Mrs. Myra L. Fogge, of South Cairo,  
N. Y., will inherit the estate left by John  
DeLahanty, a lawyer, who died Septem-  
ber 24, according to his will, which was  
filed for probate here yesterday. Mrs.  
Fogge is described as a friend. The value  
of the estate, entirely in personal prop-  
erty, is in excess of \$5,000.

Mr. DeLahanty, who had been attorney  
for Richard Canfield, was survived by a  
sister, Mrs. Catherine Mitchell of the  
Murray Hill Hotel, and a brother,  
Thomas, of 19 Trafalgar road, Birkdale,  
Lancashire, England. The will was dated  
August 15, 1922.

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niture for every room  
in the home. Included  
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Case; of refined lines and practical in purpose; 47 inches  
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The highest in everything but price. Established 1873  
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## Defying the Cold

This little chap's clothing is an exact  
miniature of his father's winter costume,  
from the huge loose hood on his caribou  
skin coat to the little seal skin boots  
which are warm and fairly waterproof. In  
these warm but well-ventilated clothes  
he can play in the snow as much as he  
likes without danger of getting cold.

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great oaks festooned with  
Spanish moss—peaceful  
fields—lazy bayous—bril-  
liant flowers—semi-tropi-  
cal forests—these and  
countless other fairland  
vistas unfold before the  
view along the

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"..... To my touch the workmanship seems perfect. I  
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my balance. My Marmon just asks you to enjoy—it invites  
you to regard the landscape from its comfortable observ-  
atory. Only the keen odors and the atmosphere told me I  
was in the Catskills because, to my Marmon, all roads are  
level. For the first time in any car I am not conscious of  
curves. Even the ones my driver tells me are sharp, I can  
hardly feel. It is wonderful to be so at ease and to feel so  
completely safe in a car....."

**Helvin Keller**  
MARMON'S introduction of Standardized  
Service minimizes mileage cost. All  
guesswork is removed. The owner of any  
recent series Marmon knows in advance  
what a repair job will cost and the length of  
time it will require.

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actual month-by-month maintenance costs.  
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Marmon affords minimum first cost and low  
ultimate cost—the finest form of transporta-  
tion at the lowest cost per mile.

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ing up one's health and conserving one's  
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awakened American men and women to the  
far-reaching benefits of cruising as the ideal  
form of "big-return" recreation.

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